CONSOLIDATED BALANCE SHEET
As at Jun. 30th, 2010

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| A. SHORT-TERM ASSETS ( $\mathbf{1 0 0}=110+120+130+140+150$ ) | 100 |  | 382.044.639.631 | 381.569.336.750 |
| I. Cash and cash equivalents | 110 |  | 13.091.420.755 | 12.676.347.297 |
| 1. Cash | 111 | V. 01 | 13.091.420.755 | 12.676.347.297 |
| 2. Cash equivalents | 112 |  |  |  |
| II. Short-term financial investments | 120 | V. 02 | 5.805.764.402 | 9.728.396.680 |
| 1. Short-term investments | 121 |  | 182.347.788.080 | 21.192.880.786 |
| 2. Provision for devaluation of short-term security investments | 129 |  | (12.429.014.406) | (11.464.484.106) |
| III. Receivables | 130 |  | 129.099.087.232 | 116.676.854.515 |
| 1. Trade accounts receivables | 131 |  | 65.473.633.560 | 27.947.107.758 |
| 2. Advances to suppliers | 132 |  | 32.390.699.750 | 58.420.694.377 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 135 | V. 03 | 33.874.472.893 | 32.948.771.351 |
| 6. Provision for short-term bad receivables | 139 |  | (2.639.718.971) | (2.639.718.971) |
| IV. Inventories | 140 |  | 228.320.369.263 | 236976.931.223 |
| 1. Inventories | 141 | V. 04 | 228.320.369.263 | 236.976.931.223 |
| 2. Provision for devaluation of inventories | 149 |  |  |  |
| V. Other short-term assets | 150 |  | 5.727.997.979 | 5.510.807.035 |
| 1. Short-term prepaid expenses | 151 |  | 2.477.889.795 | 2.997.314.456 |
| 2. VAT deductible | 152 |  | 569.680 .613 | 529.151.480 |
| 3. Tax and accounts receivable from State budget | 154 | V. 05 | 961.292 .843 | 878.186 .590 |
| 4. Other short-term assets | 158 |  | 1.719.134.728 | 1.106.154.509 |
|  |  |  |  |  |
| B. LONG-TERM ASSETS ( $\mathbf{2 0 0}=\mathbf{2 1 0}+\mathbf{2 2 0 + 2 4 0}+\mathbf{2 5 0} \mathbf{+ 2 6 0}$ ) | 200 |  | 407.634.505.246 | 389.280.660.016 |
| I. Long-term receivables | 210 |  |  |  |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 | V. 06 |  |  |
| 4. Other long-term receivables | 218 | V. 07 |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 55.520.220.757 | 44.179.446.355 |
| 1. Tangible fixed assets | 221 | V. 08 | 14.883.753.998 | 13.310.575.172 |
| - Historical cost | 222 |  | 27.445.852.096 | 24.425.291.009 |
| - Accumulated depreciation | 223 |  | (12.562.098.098) | (11.114.715.837) |
| 2. Finance leases fixed assets | 224 | V. 09 |  |  |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 | V. 10 | 26.060.440.676 | 26.064.300.674 |
| - Historical cost | 228 |  | 26.101.454.000 | 26.101.454.000 |
| - Accumulated depreciation | 229 |  | (41.013.324) | (37.153.326) |
| 4. Construction in progress expenses | 230 | V. 11 | 14.576.026.083 | 4.804.570.509 |
| III. Property investment | 240 | V12 | 180.212.066.912 | 182.981.792.029 |
| - Historical cost | 241 |  | 197.817.335.224 | 197.817.335.224 |
| - Accumulated depreciation (*) | 242 |  | (17.605.268.312) | (14.835.543.195) |
| IV. Long-term financial investments | 250 |  | 166.204.948.471 | 155.963.694.904 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  | 84.417.360.271 | 82.363.559.704 |
| 3. Other long-term investments | 258 | V. 13 | 102.363.620.000 | 86.355 .730 .000 |
| 4. Provision for devaluation of long-term finance investment | 259 |  | (20.576.031.800) | (12.755.594.800) |
| V. Other long-term assets | 260 |  | 5.697.269.106 | 6.155.726.728 |
| 1. Long-term prepaid expenses | 261 | V. 14 | 3.981.457.846 | 4.338.985.394 |
| 2. Deferred income tax assets | 262 | V. 21 |  |  |
| 3. Others | 268 |  |  |  |
| 4. Goodwill | 269 |  | 1.715.811.260 | 1.816.741.334 |
|  |  |  |  |  |
| TOTAL ASSETS ( $\mathbf{2 7 0 = 1 0 0 + 2 0 0 \text { ) }}$ | 270 |  | 789.679.144.877 | 770.849.996.766 |


| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. LIABILITIES ( $\mathbf{3 0 0}=\mathbf{3 1 0 + 3 3 0}$ ) | 300 |  | 504.623.980.249 | 499.354.013.808 |
| I. Short-term liabilities | 310 |  | 325.903.554.648 | 311.521.666.355 |
| 1. Short-term borrowing and debts | 311 | V. 15 | 122.508.636.570 | 91.001.375.855 |
| 2. Trade accounts payable | 312 |  | 17.478.501.319 | 17.351.947.436 |
| 3. Advances from customers | 313 |  | 29.976.921.963 | 32.325.203.582 |
| 4. Taxes and liabilities to State budget | 314 | V. 16 | 15.295.518.003 | 13.815.164.802 |
| 5. Payable to employees | 315 |  | 2.006.586.125 | 784.408.811 |
| 6. Payable expenses | 316 | V. 17 | 4.157.232.437 | 3.294.538.878 |
| 7. Accounts payables-Affiliate | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 | V. 18 | 133.052.264.021 | 155.809.375.207 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| 11. Bonus and welfare fund | 323 |  | 1.427.894.210 | (2.860.348.216) |
| II. Long-term liabilities | 330 |  | 178.720.425.601 | 187.832.347.453 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 | V. 19 |  |  |
| 3. Other long-term payables | 333 |  |  |  |
| 4. Long-term borrowing and debts | 334 | V. 20 | 154.965.004.458 | 169.459.377.298 |
| 5. Deferred income tax | 335 | V. 21 |  |  |
| 6. Provision for unemployment allowance | 336 |  | 270.523.579 | 274.862.329 |
| 7. Provision for long-term liabilities | 337 |  |  |  |
| 8. Unearned revenue | 338 |  | 23.484.897.564 | 18.098.107.826 |
|  |  |  |  |  |
| B. OWNER'S EQUITY (400=410+430) | 400 |  | 282.827.541.605 | 271.495.982.958 |
| I. Capital sources and funds | 410 | V. 22 | 282.827.541.605 | 269.343.245.422 |
| 1. Paid-in capital | 411 |  | 157.273.080.000 | 142.976.990.000 |
| 2. Capital surplus | 412 |  | 73.850.640.000 | 73.850.640.000 |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock | 414 |  |  |  |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  |  |  |
| 7. Investment and development fund | 417 |  | 4.212.366.689 | 1.765.628.904 |
| 8. Financial reserve fund | 418 |  | 6.640 .131 .235 | 4.134.847.463 |
| 9. Other fund belong to owner's equity | 419 |  |  |  |
| 10. Retained profit | 420 |  | 40.851.323.681 | 46.615.139.055 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  |  |  |
| 1. Bonus and welfare fund | 431 |  |  |  |
| 2. Budgets | 432 | V. 23 |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
|  |  |  |  |  |
| C. MINORITY INTEREST | 500 |  | 2.227.623.023 | 2.152.737.536 |
| 1. Capital investment of minority shareholders |  |  |  |  |
| 2. Minority interest |  |  | 2.227.623.023 | 2.152.737.536 |
|  |  |  |  |  |
| TOTAL RESOURCES (430=300+400) | 440 |  | 789.679.144.877 | 770.849.996.766 |

## Foreign Trade Development And Investment Corporation of Ho Chi Minh City

## CONSOLIDATED INCOME STATEMENT

## Quarter 2/ 2010

| Items | Code | Note | Quarter 2 |  | Accumulation from the beginning of this year to the ending of this period |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Year 2010 | Year 2009 | Year 2010 | Year 2009 |
|  |  |  |  |  |  |  |
| 1. Revenue of sales and services | 01 | VI. 25 | 191.920.464.476 | 121.417.778.962 | 338.506.939.887 | 198.920.048.274 |
| 2. Deductions | 02 | VI. 26 |  |  |  | 86.580 |
| 3. Net sales and services ( $\mathbf{1 0}=\mathbf{0 1 - 0 2}$ ) | 10 | VI. 27 | 191.920.464.476 | 121.417.778.962 | 338.506.939.887 | 198.919.961.694 |
| 4. Cost of goods sold | 11 | VI. 28 | 144.916.668.492 | 88.649.879.797 | 240.167.680.256 | 142.112.983.498 |
| 5. Gross profit (20=10-11) | 20 |  | 47.003.795.984 | 32.767.899.165 | 98.339.259.631 | 56.806.978.196 |
| 6. Financial incomes | 21 | VI. 29 | 1.519.738.421 | 4.934.695.028 | 4.441.642.438 | 5.159.959.668 |
| 7. Financial expenses | 22 | VI. 30 | 15.948.185.667 | 6.162.446.258 | 29.449.581.934 | 13.171.175.077 |
| - Include: Interest expense | 23 |  |  |  |  |  |
| 8. Selling expenses | 24 |  | 3.019.865.823 | 1.648.031.743 | 6.111.872.979 | 3.203.037.700 |
| 9. General \& administrative expenses | 25 |  | 10.541.557.850 | 10.249.988.036 | 20.698.368.232 | 18.874.498.013 |
| 10. Net operating profit (30=20 + (21-22) - (24+25) | 30 |  | 19.013.925.065 | 19.642.128.156 | 46.521.078.924 | 26.718.227.074 |
| 11. Other incomes | 31 |  | 252.753.644 | 88.665.459 | 269.003.644 | 101.520.765 |
| 12. Other expenses | 32 |  | 15.828 .601 | 17.533 | 19.894 .601 | 354.307 |
| 13. Other profit (40=31-32) | 40 |  | 236.925.043 | 88.647.926 | 249.109.043 | 101.166.458 |
| 14. Gain/loss in associate or joint-venture companies | 50 |  | 747.278 .254 | 2.117.677.206 | 2.066.927.005 | 4.022.976.313 |
| 15. Profit before tax (50=30+40) | 60 |  | 19.998.128.362 | 21.848.453.287 | 48.837.114.972 | 30.842.369.844 |
| 16 Current corporate income tax expenses | 61 | VI. 31 | 4.598.364.636 | 4.156.459.292 | 11.518.654.736 | 4.156.459.292 |
| 17 Deferred corporate income tax expenses | 62 | VI. 32 |  |  |  |  |
| 18. Profit after tax (60=50-51-52) | 70 |  | 15.399.763.726 | 17.691.993.996 | 37.318.460.236 | 26.685.910.553 |
| 18.1. Minority interest |  |  | 129.368 .242 | (15.578.279) | 74.885.486 | (47.408.410) |
| 18.2 Profit after tax of parent company's shareholder |  |  | 15.270.395.484 | 17.707.572.275 | 37.243.574.750 | 26.733.318.963 |
| 19. EPS (*) |  |  | 1.059 | 1.381 | 2.593 | 2.098 |

## CONSOLIDATED CASH FLOWS STATEMENT

## Quarter 2/ 2010 (Indirect method)

| Items | Code | Note | Accumulation from the beginning of this year to the ending of this period |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Year 2010 | Year 2009 |
|  |  |  |  |  |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Profit before tax | 1 |  | 48.837.114.972 | 30.842.369.844 |
| 2. Adjustment in accounts |  |  |  |  |
| Fixed assets depreciation | 2 |  | 4.220.967.376 | 2.107.329.729 |
| Distributed commercial advantage |  |  | 8.874.967.300 | (3.915.869.882) |
| Provisions | 3 |  |  |  |
| Unrealized foreign exchange difference loss/gain | 4 |  | (2.096.237.239) | (3.365.605.291) |
| Loss/gain from investment | 5 |  | 13.494.184.593 | 8.612.903.196 |
| Interest expenses | 6 |  | (2.066.927.005) | (3.821.115.804) |
| 3. Operating profit before the changes of current capital | 8 |  | 71.264.069.997 | 30.460.011.792 |
| Changes in accounts receivable | 9 |  | (96.905.712.688) | 12.707.356.355 |
| Changes in inventories | 10 |  | 5.656.561.960 | 1.650.482.714 |
| Changes in trade payables (exclude interest payable, income tax payable) | 11 |  | 66.106.242.857 | 1.318.528.280 |
| Changes in prepaid expenses | 12 |  | 876.952.209 | (1.874.338.694) |
| Paid interest | 13 |  | (13.494.184.593) | (8.612.903.196) |
| Paid corporate income tax | 14 |  | (9.667.473.346) | (5.836.465.114) |
| Other receivables | 15 |  |  | (2.307.970.754) |
| Other payables | 16 |  | (1.105.299.429) | (1.333.413.329) |
| Net cash provided by (used in) operating activities | 20 |  | 25.731.156.967 | 26.171.288.054 |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (12.792.016.661) | (12.724.050.665) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  |  |  |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | (380.000.000) |  |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  |  |  |
| 5. Cash paid for joining capital in other companies | 25 |  | (17.855.492.962) | (9.878.550.000) |
| 6. Withdrawal of capital in other companies | 26 |  | 900.000.000 | 277.108.000 |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 2.096.237.239 | 3.365.605.291 |
| Net cash used in investing activities | 30 |  | (28.031.272.384) | (18.959.887.374) |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  |  |  |
| 2. Cash paid to owners' equity, repurchase issued stock | 32 |  |  |  |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 180.608.747.852 | 294.444.158.394 |
| 4. Cash paid to principal debt | 34 |  | (163.595.859.977) | (230.417.794.267) |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 |  | (14.297.699.000) |  |
| Net cash (used in) provided by financing activities | 40 |  | 2.715.188.875 | 64.026.364.127 |
|  |  |  |  |  |
| Net cash during the period ( $\mathbf{5 0}=\mathbf{2 0}+\mathbf{3 0}+\mathbf{4 0}$ ) | 50 |  | 415.073.458 | 71.237.764.807 |
|  |  |  |  |  |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 12.676.347.297 | 7.246.262.327 |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR ( $70=50+60+61$ ) | 70 | 31 | 13.091.420.755 | 78.484.027.134 |

